



Community Development Coordinator Report

Q1 2021

Business Inquiries:

- Provided town signage information - Tom Zak, Buffalo Reclaimed Flag Co.
- Inquiry - Colin - ecommerce business startup – provided resources
- Medical company looking to set up 20x20 Covid testing tent in parking lot
 - Joe K. put them in touch with Carl Bueme (Wimbledon)
- Space Inquiries
 - Confidential – marketing business
 - Bases Loaded – looking to move into West Seneca
 - Confidential – cleaning business
 - Confidential – insurance business
 - Steel Leaf Brewery - no longer part of 555 OP Rd project
 - Looking for tax breaks for Flappy's - hoping to lease
 - owner could go to town to ask for lower assessment
 - Also looked at Flattery's
 - Meeting with Joe K and Harvey Morin Post - looking for more visible location to lease - Southgate is a possibility
 - Don Purdy - Avrij.com- based in Canada, working remotely, will be looking for local space, spoke with Joe, will consider West Seneca
 - Christopher Holmes - bike shop - Posted on FB, looking for space, Joe K put him in touch with Carl Bueme (Wimbledon)
- Walk-in inquiry - computer repair business - looking for info about getting started, registering as LLC, provided resources and information
- Provided info to Mike Hughes - inquiry (stats, data for commercial real estate for lease)
- Contacted WNYFCU re: possible drive-thru expansion
- Jim Roberts, Metro Roberts Realty - moving from Cheektowaga to 960 Center Rd., calling about inspection of building - gave him Jeff Schieber's contact info
- Sent development letter to Joe Spino (JSEK West Seneca, LLC) - Blue Buffalo Car Wash

Developers/Brokers:

- Compiled list of developers/brokers and sent introductory email
- Meetings – introductions, available properties
 - Tim Hourihan - Hanna CRE
 - Jeff Nowatka - Cypress Development: also toured his buildings with space for lease

- Neal - eXp Realty: also discussed possible Chamber membership
- Frank Sandor - MJ Peterson: also discussed possible Chamber membership
- Chuck Scaccia - Hunt Commercial
- Richard Ryall Ledyard – Pyramid
- Correspondence – email and phone discussions re: available properties
 - Rick Recckio – Recckio
 - Howard Saperston – Saperston Real Estate
 - Robert Ganey – Century 21 Ganey
 - Shane Kramer – SVN Realty
 - Ronald “Gunner” Tronolone – Hunt Commercial
 - Alan Hastings – Hunt Commercial
 - David Seider – Pyramid Brokerage
 - David Schiller – Pyramid Brokerage
 - Sean Mattrey – 716 Realty Group
 - Scott Roth – JR Militello Realty
 - Richard Schechter – Pyramid Brokerage: confirmed what is available for purchase at North America Center at this time
- Development of property database
 - Available space in West Seneca - for sale and for lease
 - Report of properties for sale shared with Supervisor Dickson (attached)
 - Need to maintain accuracy - continued research, work with brokers

Town of West Seneca:

- 485B - confirmed with Jerry, no one due by 3/1/21 deadline
- Reviewed town board, planning board, zoning board minutes/agendas, watched livestreams
- Reviewed real estate transactions in Buffalo News
- Introductory meeting with Supervisor Dickson, Amelia Greenan, Joe Kirchmyer
- Contacted Ebenezer Rail Car re: tour – planning for April

Other Organizations:

- Meeting - PUSH Green
- Meeting - NY Coalition for Independent Work
- Meeting – Susan McCarthy, Andrea Lizak - SBDC
- Meeting – Grant Lesswing – ECIDA
- SBDC emailed Chamber membership information to their clients in zip codes 14224, 14206, 14220, 14210, 14218

Community Development Website:

- Website updates – added information to current page on Chamber website, improved SEO

- Website planning - expand to more than one page, create “go-to” site for information about development

Chamber Assistance:

- Contacted advertisers for Community Awards Program
- WS Chamber Networking Zoom
- Assisted with food drive – collection, organization, distribution of donations
- NY SHIELD - reviewed info, videos from Synchronet
- Assisted with golf tournament planning
 - Created brochure
 - Signed & emailed contract
- Attended Quickbooks training
- Assisted with Farmer's Market planning

Coverage Provided to Chamber:

- Office hours – Mondays & Wednesdays 8:30-2:30
- Answering phone calls/messages
- Providing town information or contacts
- Notifying Chamber director about requests involving Chamber activities (dues payments, reservations, new member inquiries)
- Handle walk-ins
- Issue “Certificates of Origin” for local businesses with international sales
- Distribution of Chamber renewals (those relevant to economic development opportunities)

Time sheets on file in Chamber office

Cheri Forsythe, Community Development Coordinator
West Seneca Chamber of Commerce
1300 Union Road, West Seneca, NY 14224
716.674.4900 cforsythe@westseneca.org