



Premier Municipal and Truck Equipment Since 1978

Van Bortel Ford
George Lunney

June 11, 2020

Cyncon Equipment, Inc. is pleased to provide you with the quote for the following equipment:

Description

Quote

Supreme 14' Spartan Cargo Body with Camera Option 3

- Length (ID) 14', Height (ID) 78", Width (OD) 96"
- Floor 2x6 Pine Flooring, Wheel Well, Undercoated
- Front Wind fairing tall access cab door, 4" setback bulkhead
- Sidewalls 3/8" Gelcoat White Exterior
- Roof .032 Aluminum Roof Skin, Anti-Snag Roof Bows 16" Centers, Full 3/8" Plywood Ceiling Liner Reinforcement
- Rear Full Open Swing Doors 87"x72", 2 Rear Door Holdbacks, 2 Grab Handles-Rear Aluminum 12", 12" Pooched Step Bumper with Hitch
- Side Door Compartment Style 32"x72", Aluminum One Step Stepwell Curbside, Hansen Hardware-Side door Black, 4" Aluminum T Style Side, (1) Door Grab Handle Side Door 12" Aluminum
- Body Lighting LED STT with Backup Light, Std 6" Oval Multi Diode
- Backup Alarm, install OEM Backup Camera on rear of Body
- 7 Wire Trailer plug
- Mud Flaps

Camera Option 3 Includes

- VCU 500 Van Fit Controller with dual joystick, multifunction controls and rackmount power supply unit
- VIP05 Van Interface Plate
- ACR350 Fully Synchronized Reel, 1,150' low-friction inspection cable, Self-Layering Cable Reel, Removable Drip Tray, RJP01 Bluetooth Joystick Controller and VGP350 Van Mounted Pulley Guide
- PKP01-OS Pressure Test Kit and 88100Z Canister CO2- 74g
- CGP01 Cable Pulley Guide
- TRP01 Manhole Top Roller Assembly
- 001-00805-01 Snap Track C-Cell Alkaline Receiver with 512 Hz, 640 Hz, and 33 KHz Sonde Locating
- CAM28 Pan & Rotate Zoom Camera- 120X Zoom (10X Optical and 12X Digital) LED Lighting, Twin Lasers, Pipe Diameter Measuring Sensor, Auto/Manual Focus, Pressurized, Continuous Rotation, +/- 135 Deg. Pan, Pressure Rated to 1 Bar
- ALB300 Aux Light/ Backeye Camera
- CRP140 140MM Proteus Crawler, (6) 90MM Soft Rubber Quick Release Wheels, Steerable 6-Wheel Drive, Motorized Lift Assembly, Inclination Sensor, Tilt Sensor, Sonde Transmitter- For

Cyncon Equipment, Inc. 7494 West Henrietta Road, Rush, New York 14543
PH: 585-533-2500 FAX: 585-533-2501
1-800-429-6266

- use in 6-24" Pipe
- QRW115SR/150 (4) 115MM Soft Rubber Quick Release Wheel for CRP140/150, 8"-12" Pipe
- QRW140SR/150 (4) 140MM Soft Rubber Quick Release Wheel for CRP140/150, 12-18" Pipe
- QRW140XLSR/150 (4) 140MM XL Soft Rubber Quick Release Wheel for CRP 140/150 18"+ Pipe
- QRW90CB/150 (4) 90MM Carbide Quick Release Wheel for CRP 140/150, 6"-8" Pipe
- QRW115CB/150 (4) 115MM Carbide Quick Release Wheel for CRP 140/150, 8"-12" Pipe
- QRW140/150 (2) 140MM Carbide Quick Release Wheel for CRP 140/15, 12" + Pipe
- CRP300 300MM Steerable Crawler for Inspection Pipe Diameter 12"-40", Electronic Clutch, Built-in Motorized Elevator, Inclinometer Sensor, Multi-Frequency Sonde, (6) Rubber 140MM Quick Release Soft Rubber Wheels
- QRW250BT/300 (4) 250MM Quick Release Rubber Balloon Tire for CRP300
- QRW250BTXL/300 (4) 250MM Quick Release Balloon Tire with XL Hub for CRP300
- M18 Magnum M18 DVR Controller with 12.1" Monitor, Keyboard, Adjustable Lighting, External Battery Pack, Footage Meter, 512Hz Sonde Transmitter, and USB Recording. Includes 2 Milwaukee M18 Batteries and Charger.
- LR-2168-SL 200' Large Standard Push Reel – ½" Spiral Wound Rod 1.65", Self-Leveling Camera, 512Hz Sonde, Control Stand and Wheel
- 10109 3" Diameter Grooved Skid for 1.68" Camera Head
- 10100 Patch Cable- Optimum and Magnum
- FULL Pipelogix Full Reporting License
- DVS Pipelogix Digital Video Recording Module
- GIS GIS Integration Module
- ArcGIS Esri ArcGIS Runtime License
- SSP-12 12 Month Service Support Program
- RACKMOUNT-1U 1U Rackmount Computer- Intel Core i5, 8GB RAM, 128 GB SSD Drive for Operating System, 1TB HDD for Data Storage, Windows 10 Pro Operating System
- PREMIUM-BOX-GAS Premium Package Installation into Van Body, High Traction Flooring, Kemlite Covered Insulated Walls and Ceiling,
- FRONT CONTROL ROOM 13,500 BTU Roof Mounted A/C w/ Strip Heating, Interior Partition Wall with window and pass through door, Control Room Countertop workstation, overhead compartments (street side) (3) Rack Mount Locking Drawers, (3) Drawer Filing Cabinet, Bench Seat w/storage, Control Room LED Ceiling Mounted Lights (2), 110 V Electrical Outlets, 120V Forced Air Heater, Printer/Scanner, 34" PBP Monitor, Worksite Viewing Monitor.
- REAR WORK AREA (2) LED Ceiling Mounted Lights, 110V Electrical Outlets, Countertop- Curbside, Softclose Tool Box – Curbside, Overhead Cabinet Curbside, Floor – Ceiling Storage Closet – Curbside, 32"x22"x36" Reel Rack, w/2 Compartment Drawer and Slide Tray, 20 Gal. Wash down tank w/Pump & 25' Retractable Hose Reel, Sanitary Station – Sanitizer, Towel, & Rubber Glove Holder, (2) Rear Flood Light, Rear Backup Camera

- with Control Room Mounted Monitor, LED Directional Signals, High Visibility Strobe Light Package, 550 Watt Onan Gasoline Generator, 50 Amp Converter Charger w/Shore Power Plug and Charger, High Capacity Electric Crane.
- 2 Days Full Training

	Sub Total	\$326,995.00
Onondaga County Contract Discount (30%)		(\$ 98,098.50)
	Total	<u>\$228,896.50</u>

*Estimated deliver is 60-90 days after receipt of chassis

**Quote Valid for 30 Days.*

Thank you for the opportunity to supply your equipment needs. As always, please contact me with any questions.

Best regards,

Dave Hull

Sales Representative

Thursday June 11th, 2020 12:18 PM



71 Marsh Rd East Rochester, NY 14445 585-586-7705 Fax 585-586-7706

Vehicle Purchase Proposal

Attention: **Andy Bork**

Purchase Order#:

Town of West Seneca /Engineering (Sewer)
 502 Mineral Springs
 West Seneca NY
 Phone: 716-481-5822 Fax:
 Email: andy@twsny.org

Quote# 30655

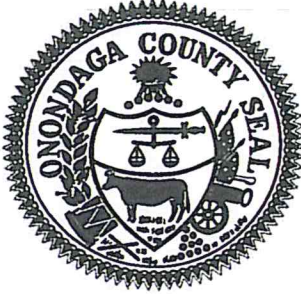
Onondaga RFB-8415 2021Cutaway

Item Description	Code	Qty	Your Price	MSRP
2021 Ford E-Series Cutaway DRW 158 WB E-450	E4F	1	\$ 25,331.42	\$ 37,035.00
Oxford White	YZ	1	\$ 0.00	\$ 0.00
7.3L V-8 -- Use with E4F, E4K	99N	1	\$ 322.00	\$ 350.00
6-Speed O/D w/Tow Haul transmission	44P	1	\$ 0.00	\$ 0.00
License Plate Bracket	153	1	\$ 0.00	\$ 0.00
158 in. Wheelbase DRW Payload (14,500 GVWR)(Cutaway)	20F	1	\$ 0.00	\$ 0.00
Buckets, Dual	211	1	\$ 0.00	\$ 0.00
Ambulance Preparation Pkg. Not Req.	47Z	1	\$ 0.00	\$ 0.00
Spare Tire and Wheel NOT INCLUDED	516	1	\$ 0.00	\$ 0.00
Mirrors, Manual Telescoping Trailer Tow (Power adjust) -- Use with E-350/450	54E	1	\$ 211.60	\$ 230.00
Electronic AM/FM Stereo w/ Bluetooth & USB port	587	1	\$ 0.00	\$ 0.00
Batteries -- Dual Heavy-Duty 78 Amp	634	1	\$ 225.40	\$ 245.00
Dual Alternator - 240 Amp + 157 Amp	63N	1	\$ 782.00	\$ 850.00
Wheels, White 16 inches x 6 inches (DRW)	646	1	\$ 0.00	\$ 0.00
Fuel Tank, 55 Gallon - with 158 in. WB DRW	656	1	\$ 0.00	\$ 0.00
Front GAWR - 5000# w/ 20F	672	1	\$ 0.00	\$ 0.00
Running Boards	688	1	\$ 197.80	\$ 215.00
Power Windows and Locks Group	903	1	\$ 427.80	\$ 465.00
Dual Rear Wheels, LT225/75Rx16E BSW All-Season	T68	1	\$ 0.00	\$ 0.00
Supreme 14' Spartan Cargo Body.....With Proteus Camera System Option 3		1	\$ 228,896.50	\$ 326,995.00
Special Value Credit For Body Upfit		1	\$ -3,000.00	\$ 0.00
Delivery to Region 1	Reg 1	1	\$ 110.00	\$ 110.00
Term is Net 15 Days A.R.V. Delivery from factory to dealer is estimated at 16-20 weeks. This Quote Expires In 60 Days or final Order date, whichever comes first. Any attempt in canceling an order is subject to the manufacturers ability to cancel the order.	Total Price:		\$ 253,504.52	
Quantity on this Order: 1	Grand Total:		\$ 253,504.52	

To place an order please sign and date this proposal and return it to Van Bortel Ford along with a valid Purchase Order, Voucher, or Letter of Intent. Thank You!

Accepted By: _____ Title _____ Date _____

Van Bortel Ford Inc (WBE) Federal ID 16-1609363 Salesperson: George Lunney Quote: 30655



COUNTY OF ONONDAGA
DIVISION OF PURCHASE
13TH FLOOR
421 MONTGOMERY STREET
SYRACUSE NEW YORK 13202

BLANKET PRICE AGREEMENT

NOTICE OF CONTRACT AWARD

COMMODITY/SERVICE:

Vans : Passenger and Cargo

CONTRACT PERIOD:

2/19/16 -2/18/2021

BID OPENED:

01/28/16

BID REF. #: 8415

REFERENCE:

RENEWAL:

At New Fleet Pricing

DATE ISSUED:

February 29, 2016

INQUIRIES TO:

Cory Larrabee
315-435-5063

This is only a synopsis of the contract. Complete contract documents/specifications are on file in the Purchase Division. If you require additional information, you may call this office at (315) 435-3458 between 8:30 am and 4:30 pm.

<u>CONTRACT ID NO</u>	<u>VENDOR NAME & ADDRESS</u>	<u>PHONE NO & CONTACT</u>
2427	VAN BORTEL CHEVROLET 71 MARSH ROAD E. ROCHESTER, NEW YORK 1445 VENDOR CODE #21553	JOSH RELYEA 716-585-586-7705 716-585-586-7706 fax
2428	VAN BORTEL FORD 71 MARSH ROAD E. ROCHESTER, NEW YORK 1445 VENDOR CODE #7124	JOSH RELYEA 716-585-586-7705 716-585-586-7706 fax
2429	ROBERT GREEN TRUCK DIVISION PO BOX 8002 ROCKHILL NY 12775 VENDOR CODE #5521	ROBERT GREEN 845-794-0300 845-794-0295 fax

Term: February 19, 2016 through February 18, 2021.

Price Agreement: This bid will result in a blanket price agreement

Payment: Payments will be made with the PeopleSoft Purchase Order, receipts, vendor's original invoice and voucher. (Applies to Onondaga County Departments, City of Syracuse, Syracuse School District and Airport Authority)

Delivery: Price shall include all customs duties and charges, all vehicle preparation and clean-up charges, New York State motor vehicle inspection, installation charges and all other incidentals normally included with providing and delivery of a vehicle including the manufacturer's fees such as destination charges.

Price: Shall be discount from **Total MSRP (MSRP plus destination charges to dealer = Total MSRP)** plus option pricing. The DAS (Delivery Allowance Schedule) shall apply to various Counties in New York State.

Note: **No** separate, additional delivery charge will be allowed.

Award: Award is by lowest bidder by manufacturer. Chevrolet, Ford and Dodge

Price Lists: The successful bidder shall furnish one (1) set of the applicable price list for each vehicle. The vendor will be required to provide a discount from these price lists for options on each vehicle. This should be in electronic form.

Regulations: The completed vehicle shall conform to all applicable federal, state and local laws in effect at the time of delivery.

Service: Prior to delivery, the vehicle shall be completely serviced by the contractor in his own shop. Servicing shall include New York State inspection, engine tune-up, lubrication, wheel alignment, front wheel balancing and all other checks and adjustments required for full, proper servicing of a new vehicle.

Fleet Identification Numbers: Numbers for Onondaga County only: GM 804212-Ford QD104-Chrysler 000HGY.

Delivery Condition: Vehicles must be delivered strictly in accordance with specifications. Delivery must be coordinated with the department and delivery shall be made during normal working hours.

Contact: Please refer any questions to Mr. Cory Larrabee, Division of Purchase (315) 435- 5063.

Scope: Provide Vans for any Municipalities authorized under General Municipal Laws of the State of New York as specified below.

Total MSRP: MSRP plus destination charges to dealer = Total MSRP

MSRP Verification: The awarded contractor shall, upon request by an Authorized user, verify the MSRP and provide a copy of the most recent published OEM pricelist.

Piggybacking: Onondaga County allow(s) all municipal entities and authorities authorized under the General Municipal Laws of the State of New York to purchase goods and/or services under this contract from anywhere in the state at the discretion of the vendor

Reporting: A quarterly report of vehicles ordered will be provided to Cory Larrabee: Onondaga County Division of Purchase at. corylarrabee@ongov.net

Example of Pricing for Vans

Manufacturer/Model: AAA Total MSRP 25,000

Discount from MSRP: 10 %

Price of Van: \$22,500

Options - Discount from list 8% or better

Options \$2,000 x 8 %

Option pricing: 1,840.00

Total price of Van with options \$24,350

Award Period: Award period shall be for five (5) years

Contractors will notify the Division of Purchase in writing of the manufacturer's production build-out date. Such notification **MUST** be submitted immediately upon the contractor being notified by the manufacturer.

Price and Delivery Allowances: The Delivery Schedule will be as follows:

The Contractors will be required to delivery vehicles anywhere within New York State boundaries. Each contractor will be reimbursed for this delivery according to the following Delivery Allowance Schedule (DAS). The DAS shall indicate the maximum dollar amount that will be paid for delivery from the Contractor’s point of business, to the delivery location. Municipalities may pick-up vehicle(s) at the Contractor or pre-delivery service dealer location with no delivery allowance charge applied.

The DAS will be used as follows: If the Contractor point of business is in Albany (Region 3) and the desired delivery point is in White Plains (Region 5) the delivery charge will be \$160.00. This charge should be added to the invoice. Each contractor will only be concerned with their particular region (i.e. if the contractor’s point of business is in Region 1, the only row that will be utilized is the first one).

Delivery to Region						
Region	1	2	3	4	5	6
1	\$110	\$160	\$265	\$307	\$362	\$475
2	\$160	\$110	\$160	\$160	\$202	\$362
3	\$265	\$160	\$110	\$160	\$160	\$362
4	\$307	\$160	\$160	\$110	\$307	\$460
5	\$362	\$202	\$160	\$307	\$110	\$182
6	\$475	\$362	\$362	\$460	\$182	\$110

SEE REGION LISTING ON NEXT PAGE

MINIMUM SPECIFICATIONS (Con't)

Region 1	Region 2	Region 3	Region 4	Region 5	Region 6
Allegany	Broome	Albany	Clinton	Dutchess	Bronx
Cattaraugus	Cayuga	Columbia	Essex	Orange	Kings
Chautauqua	Chenango	Fulton	Franklin	Putnam	Nassau
Chemung	Cortland	Greene	St. Lawrence	Rockland	New York
Erie	Delaware	Hamilton		Sullivan	Queens
Genesee	Herkimer	Montgomery		Ulster	Richmond
Livingston	Jefferson	Rensselaer		Westchester	Suffolk
Monroe	Lewis	Saratoga			New Jersey
Niagara	Madison	Schenectady			
Ontario	Oneida	Schoharie			
	Onondaga				
Orleans	Oswego	Warren			
Schuyler	Otsego	Washington			
Seneca	Tioga				
Stuben	Tompkins				
Wayne					
Wyoming					
Yates					

Lower Pricing: The County reserves the right to negotiate lower pricing with the awarded vendors. Awarded Vendor may offer a quantity discount.

Additional Vans Production Line Discounts: The discount for Vans shall be applied to the Total MSRP for additional models offered by the related pricing group in the bid.

Government Mandated Program Price Adjustment: An adjustment in price may be permitted if a government mandated program such as a new standard for emissions takes effect and suitable documentation is furnished.

Delivery: Delivery shall be expressed in the number of calendar days required to make delivery after receipt of a purchase order. Delivery shall be made in accordance with the instructions on the purchase order from each Municipality and what is listed on the contract. The Contractor shall acknowledge receipt of the purchase order. If the ordering agency has not received acknowledgement within two (2) weeks, the contractor shall be contracted.

Delivery Certification: The Contractor shall secure a signed receipt from the Ordering agency certifying to the delivery of the vehicle. In the event deficiencies are later noted and a properly signed receipt is not available, the Contractor will be responsible.

Shipping Dates and Delivery Time

- Contractor shall provide written acknowledgement of orders within five (5) business days after receipt of order.

- Contractor shall provide ordering agency with anticipated shipping date of completed vehicle with written acknowledgment of order.
- Contractor shall furnish the agency with written acknowledgment of the shipping date at least two weeks prior to shipment.
- If the shipment will not be made within the delivery time, the Contractor will be required to notify the agency in writing at least two (2) weeks prior to the date of the original delivery. This notification must include the reasons for the delay and the latest date the vehicle will be shipped.
- All correspondence on shipping dates and delivery time shall be directed to the ordering agency's contact person.

PRICING PAGES

Furnish Vans-- Passenger and Cargo.

Van Bortel Chevrolet

Chevrolet

1. _____ Manufacturer/Model: Express Passenger Van CG 33706 1LS 155 WB

Total MSRP: 38,150.00

Discount from MSRP: 31.9

Price of vehicle-25,980

Options - Discount from list (8% or better):8%

Options 2,000 x 8%

Option pricing 1840.00

Total price of vehicle with options 27,820.15

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Express Cargo CG23405 1WT 135 WB

Express Cargo CG23705 1WT 155 WB

Express Cargo CG33405 1WT 135 WB

Express Cargo CG33705 1WT 155 WB

Express Passenger Van CG 23406 1LS 135 WB

Express Passenger Van CG 33406 1LS 135 WB

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo.

Chevrolet

2. _____ Model: City Express Cargo Van 15S60 115.2 WB

Total MSRP: 22,950.00

Discount from MSRP:16%

Price of vehicle: 19,278.00

Options - Discount from list (8% or better):8%

Options 2,000 x8%

Option pricing:1,840.00

Total price of vehicle with options 21,118.00

MODEL TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

City Express Cargo 15T60 115.2 WB

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo

Chevrolet

3. _____ Model: Express Passenger Van Diesel CG33706 1SD WB 155

Total MSRP: 51,170.00

Discount from MSRP :27.5%

Price of vehicle 37,098.25

Options - Discount from list (8% or better) :8%

Options 2,000 x 8%

Option pricing 1,840.00

Total price of vehicle with options 38,938.25

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Express Passenger Van Diesel CG33406 1SD WB 135

Express Passenger Van CNG CG23406 1LS WB 135

Express Passenger Van CNG CG33406 1LS WB 135

Express Passenger Van CNG CG33706 1LS WB 155

Express Cargo Van Diesel CG23405 1SD WB 135

Express Cargo Van Diesel CG23705 1SD WB 155

Express Cargo Van Diesel CG33405 1SD WB 135

Express Cargo Van Diesel CG33705 1SD WB 155

Express Cargo Van CNG CG 23405 1WT WB 135

Express Cargo Van CNG CG 23705 1WT WB 155

Express Cargo Van CNG CG 33405 1WT WB 135

Express Cargo Van CNG CG 33705 1WT WB 155

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo

Chevrolet

4. _____ Model: Express Commercial Cutaway Van 4500 CG33903 2WT WB 177

Total MSRP: 34,045.00

Discount from MSRP: 33%

Price of vehicle 22,810.15

Options - Discount from list (8% or better):8%

Options 2,000 x 8%

Option pricing 1,840.00

Total price of vehicle with options 24,650.15

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Express Commercial Cutaway Van 4500 CG33803 2WT WB159

Express Commercial Cutaway Van 3500 CG33503 1WT WB 139

Express Commercial Cutaway Van 3500 CG33803 1WT WB 159

Express Commercial Cutaway Van 3500 CG33903 1WT WB 177

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo.

Chevrolet

5. _____ Model: Express Commercial Cutaway Van Diesel 4500 CG33903 2SD WB 177

Total MSRP: 46,070.00

Discount from MSRP:27%

Price of vehicle ;33,361.10

Options - Discount from list (8% or better): 8%

Options 2,000 x 8%

Option pricing 1,840.00

Total price of vehicle with options 35,471.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Express Commercial Cutaway Van Diesel 4500 CG33803 2SD WB 159

Express Commercial Cutaway Van Diesel 3500 CG33503 1SD WB 139

Express Commercial Cutaway Van Diesel 3500 CG33803 1SD WB 159

Express Commercial Cutaway Van Diesel 3500 CG33903 1SD WB 177

Body and associated options/ accessories

Manufacturers.

a minimum of 30% discount shall apply.

Vendor List: Attached _____;	_____	_____ %
_____	_____	_____ %
_____	_____	_____ %
30%per attached list	_____	_____ %
_____	_____	_____ %
_____	_____	_____ %
_____	_____	_____ %

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo

Van Bortel Ford

Ford

1. _____ Model: Wagon XL T150 K1C WB-130

Total MSRP: 35,830.00

Discount from MSRP: 31%

Price of vehicle : 24,722.70

Options - Discount from list (8% or better):8%

Options 2,000 x 8%

Option pricing 1,840.00

Total price of vehicle with options 26,562.70

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Wagon XL T150 K1Z WB-130

Wagon XL T150 K1Y WB-130

Wagon XLT T150 K1Z WB-130

Wagon XLT T150 K1Y WB-130

Wagon XLT T150 K1C WB-130

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo

Ford

2. _____ Model: Wagon XLT T350 U4X WB-148EL

Total MSRP: 45,190.00

Discount from MSRP: 29%

Price of vehicle: 32,084.90

Options - Discount from list (8% or better):8%

Options 2,000 x 8%

Option pricing 1,840.00

Total price of vehicle with options 33,924.90

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Wagon XL T350 X2Z WB-148

Wagon XL T350 X2Y WB-148

Wagon XL T350 X2C WB-148

Wagon XL T350 X2X WB-148

Wagon XL T350 U4X WB-148EL

Wagon XLT T350 X2Z WB-148

Wagon XLT T350 X2Y WB-148

Wagon XLT T350 X2C WB-148

Wagon XLT T350 X2X WB-148

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo

Ford

3. _____ Model: Van Mid Roof T150 E2D WB 148

Total MSRP: 35,110.00

Discount from MSRP:32%

Price of vehicle: 23,874.80

Options - Discount from list (8% or better):8%

Options 2,000 x8%

Option pricing:1,840.00

Total price of vehicle with options : 25,714.80

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Mid Roof T150 EC1 WB 130

Mid Roof T150 E1D WB 130

Mid Roof T150 E2C WB 148

Low Roof T150 E1Z WB130

Low Roof T150 E1Y WB130.

Low Roof T150 E9Z WB148

Low Roof T150 E2Y WB148

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo

Ford

4. _____ Model: Van High Roof T250 R3U WB 148EL

Total MSRP:39,235.00

Discount from MSRP:30.2%

Price of vehicle: 27,386.03

Options - Discount from list (8% or better):8%

Options 2,000 x 8%

Option pricing 1,840.00

Total price of vehicle with options: 29,226.03

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Van High Roof T250 R2X WB 148

Van High Roof T250 R2U WB 148

Van High Roof T250 R3X WB 148

Van Mid Roof T250 R1C WB 130

Van Mid Roof T250 R1D WB 130

Van Mid Roof T250 R2D WB 148

Van Mid Roof T250 R2C WB 148

Van Low Roof T250 R1Z WB 130

Van Low Roof T250 R1Y WB 130

Van Low Roof T250 R2Z WB 148

Van Low Roof T250 R2Y WB 148

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo

Ford

5. _____ Model: Van High Roof T350 W3U WB 148EL

Total MSRP: 40,485.00

Discount from MSRP: 29%

Price of vehicle: 28,744.35

Options - Discount from list (8% or better): 8%

Options 2,000 x 8%

Option pricing: 1,840

Total price of vehicle with options : 30,584.35

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Van High Roof T350 W2X WB 148

Van High Roof T350 W2U WB 148

Van High Roof T350 W3X WB 148EL

Van Mid Roof T350 W2C WB 148

Van Mid Roof T350 W2D WB 148

Van Low Roof T350 W2Z WB 148

Van Low Roof T350 W2Y WB 148

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo

Ford

6. _____ Model: Van High Roof T350HD S4U WB 148EL

Total MSRP; 42,885.00

Discount from MSRP:28%

Price of vehicle: 30,877.20

Options - Discount from list (8% or better):8%

Options 2,000 x 8%

Option pricing 1,840.00

Total price of vehicle with options: 32,717.20

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Van High Roof T350HD F4X WB 148EL

Van High Roof T350HD F4U WB 148EL

Van High Roof T350HD S4X WB 148EL

PRICING PAGES (Con't)**Furnish Vans-- Passenger and Cargo****Ford**

7. _____ Model: Cab Chassis T350CADRW S9Z WB 178

Total MSRP: 32,305.00

Discount from MSRP: 34.6%

Price of vehicle: 21,127.47

Options - Discount from list (8% or better):8%

Options 2,000 x8%

Option pricing: 1,840.00

Total price of vehicle with options 22,967.47

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Cab Chassis T350 CASRW W7Z WB 156

Cab Chassis T350 CADRW F6Z WB 138

Cab Chassis T350 CADRW S6Z WB 138

Cab Chassis T350 CADRW F8Z WB 156

Cab Chassis T350 CADRW S8Z WB 156

Cab Chassis T350 CADRW F9Z WB 178

Cab Chassis T250 CA R5Z WB 138

Cab Chassis T250 CA R7Z WB 138

Cutaway T250CA R5P WB 138

Cutaway T250CA R7P WB 156

Cutaway T350CASRW W7P WB 156

Cutaway T350CADRW F6P WB 138

Cutaway T350CADRW S6P WB 138

Cutaway T350CADRW F8P WB 156

Cutaway T350CADRW S8P WB 156

Cutaway T350CADRW F9P WB 178

Cutaway T350CADRW S9P WB 178

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo

Ford

8. _____ Model: Transit Connect Cargo Van XLT E7F LWB

Total MSRP: 26,195.00

Discount from MSRP: 16.5%

Price of vehicle: 21,872.83.00

Options - Discount from list (8% or better): 8%

Options 2,000 x8%

Option pricing 1,840.00

Total price of vehicle with options:23,712.83

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Transit Connect Cargo Van XLT S6F SWB

Transit Connect Cargo Van XLT E6F SWB

Transit Connect Cargo Van XLT S7F LWB

Transit Connect Cargo Van XL S6E SWB

Transit Connect Cargo Van XL E6E SWB

Transit Connect Cargo Van XL S7E LWB

Transit Connect Cargo Van XL E7E LWB

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo

Ford

9. _____ Model: Transit Connect Wagon Titanium E9G LWB

Total MSRP: 30,295.00

Discount from MSRP:16.00%

Price of vehicle: 25,447.80

Options - Discount from list (8% or better):8%

Options 2,000 x8%

Option pricing:1,840.00

Total price of vehicle with options : 27,287.80

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Transit Connect Wagon XL S9E LWB

Transit Connect Wagon XL E9E LWB

Transit Connect Wagon XLT S8F SWB

Transit Connect Wagon XLT E8F SWB

Transit Connect Wagon XLT S9F LWB

Transit Connect Wagon XLT E9F LWB

PRICING PAGES (Con't)Furnish Vans-- Passenger and CargoFord

10. _____ Model: Econoline Cutaway E4F DRW WB 158

Total MSRP: 32,270.00

Discount from MSRP: 31.6%

Price of vehicle: 22,072.68

Options - Discount from list (8% or better):8%

Options 2,000 x8%

Option pricing: 1,840.00

Total price of vehicle with options : 23,912.68

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Econoline Cutaway E3F SRW WB 138

Econoline Cutaway E3F DRW WB 138

Econoline Cutaway E3F SRW WB 158

Econoline Cutaway E3F DRW WB 158

Econoline Cutaway E3F DRW WB 176

Econoline Cutaway E4F DRW WB 176

PRICING PAGES (Con't)

Furnish Vans-- Passenger and Cargo

Ford

11. _____ Model: Econoline Stripped chassis E4K DRW WB 158

Total MSRP: 29,080.00

Discount from MSRP:40_%

Price of vehicle: 17,448.00 _____

Options - Discount from list (8% or better):8%

Options 2,000 x 8%

Option pricing: 1,840.00

Total price of vehicle with options: 19,228.00

MODELS TO HAVE THE SAME PRICING STRUCTURE:

(Same Discount from MSRP and same Discount on options)

Econoline Stripped chassis E3K DRW WB 138

Econoline Stripped chassis E3K DRW WB 158

Econoline Stripped chassis E3K DRW WB 176

Econoline Stripped chassis E4K DRW WB 176

Body and associated options/ accessories

Manufacturers. _____ a minimum of 30% discount shall apply.

Vendor List: Attached ____; _____ 30_%

_____ %

_____ %

_____ %

_____ %

_____ %

Option: Diesel Engine. 5,550.00

Diesel Engine is to include the cost for it to work with any OEM set configuration that is applicable

Ford and Chevrolet Suppliers/Van Bortel				
Supplier Name	Supplier Delivers Region	Discount From MSRP	City	State
Agor Enterprises	0	30%	Rochester	NY
Ainley Kennels & Fab Co	0	30%	Dubuque	IA
Airflo	0	30%	Elmira Heights	NY
Altec	0	30%	Plains	PA
Amthor Welding	0	30%	Gardiner	NY
Arrowhead Equip Inc	3,4	30%	Queensbury	ny
Austin Spencer Collision	0	30%	Victor	NY
AutoCrafting	0	30%	Rochester	NY
BAF Technologies	0	30%	Dallas	TX
Bob Hastings Collision	0	30%	E. Rochester	NY
Brite Computers	0,1,2,3,4,5	30%	Fishers	NY
Bush Electronics	0	30%	Liverpool	NY
Clean Vehicle Solutions	0,1,2,3,4,5	30%	West Nyack	
Crown(CK Acquisitions)	0	30%		
CUES	0,1,2,3,4,5,6	30%	N Franklin	CT
Custom Truck Creations	0	30%	East Rochester	NY
Cyncon	0	30%	Rush	NY
Dejana Truck Equipment- Kings Park	0,5,6	30%	Kings Park	NY
Empire Coach Co	0	30%	East Brunswick	NJ
Ewing Graphic	0	30%	Farmington	NY
Fenton Mobility Products	0	30%	Jamestown	NY
Flower City Communications	0	30%	Rochester	NY
FM Communications	0	30%	Tonawanda	NY
Fontaine Truck Equip	0	30%	Louisville	KY
Garys Equipment	0	30%	Clay	NY
General Welding	0	30%	Rochester	NY
Gorman Enterprises	0	30%	Elma	NY
Guthrie Heli-Arc Inc	0	30%	Bergen	NY
Hastings Collision	0	30%	East Rochester	NY
Havis-Shields	0	30%	Warminster	PA
Henderson Truck Equipment	0	30%	Watertown	NY
Howard Road Garage	0	30%	Rochester	NY
Hudson River Truck and Trailer	0,5	30%	Poughkeepsie	NY
Infinite Audio	0	30%	Macedon	NY
Joe Johnson Equipment	0	30%	Rochester	NY
Jomac, Ltd.	0	30%	Carrollton	OH
Kaminski	0	30%	Buffalo	NY
Kerr Equipment	0	30%	Arlington	TX
Kurtz Welding	0	30%	Marathon	NY
La Rosa Automotive	0,3,4,5,6	30%	Schenectady	NY
Leggett & Platt	0	30%	Elyria	OH
Leonard Wireless Systems	0	30%	Schenectady	NY
Licciardi Radio Svcs Inc.	0	30%	Rochester	NY
Logistics By Bontrager Inc	0	30%	Bristol	MI

M & C Truck Equipment	0	30%	Vestal	NY
MDI	0	30%	Auburn	NY
Mobility Works	0	30%	Albany	NY
Morgan Corp	0	30%	Morgantown	PA
Morgan Olson	0	30%	Sturgis	MI
North American Equipment upfitters	0	30%	Syracuse	NY
Northern Supply	0	30%	Bloomfield	NY
NuLook	0	30%	Webster	NY
Proliner Rescue	0,4,5,6	30%	Medford	NY
Quigley Motor Company	0	30%	Quigley	PA
R&A Auto Repair	0	30%	Hicksville	NY
Regional International Corp	0	30%	Henrietta	NY
Rockport Commercail Vehicles	0	30%	Elkarht	IN
ROUSH CleanTech	0	30%	Livonia	MI
Route 11 Truck and Equip	0,4	30%	Canton	NY
RW Truck and Trailer	0,4,5,6	30%	Farmingdale	NY
S & T Finishers	0	30%	Rochester	NY
Sagamore Lights	5,6	30%	Hauppauge	NY
Signs Now	0	30%	Rochester	New York
Smart Systems	0	30%	Bath	NY
Snyder Seat Cover & Upholstery	0	30%	Rochester	NY
Stellar Industries Inc	0	30%	Garner	IA
STS	0	30%	Rochester	NY
Stuctural metal fabricators	0	30%	Palmerton	PA
Supreme Corp	0,3,4,5	30%		PA
Tenco	0	30%	Avon	NY
Thruway Spring	0	30%	Rochester	NY
Tims Trim	0	30%	Rochester	NY
Tri State Towing Equipment	0,3,4,5,6	30%		
Trius	0	30%	Fort Edward	NY
Unicell	0	30%	Rochester	NY
Upstate Thermo King	0	30%	Rochester	NY
Valley Fab & Equip.	0	30%	Boston	NY
Valley NAC	0	30%	Valley Stream	NY
Van Bortel Chevrolet	0,1,2,3,4,5,6	30%	Macedon	NY
Van Bortel Ford	0,1,2,3,4,5,6	30%	E. Rochester	NY
Viking-Cives	0	30%	Oakfield	NY
Vogels Collision	0	30%	Rochester	NY
VSP Marketing graphic group	0	30%	West Seneca	NY
Warner Bodies - Factory	0	30%		
Waynes Welding	0	30%	Yorkville	NY
Ziebart	0	30%	Rochester	NY