

Jeffery,

Gateway Services Inc. has always been an organization focused on growth. Within the company there are development projects currently underway in multiple states ranging from facility expansions, like the one we have planned for West Seneca, to the establishment of new locations. These projects, and those that are coming in the future, will enable Gateway to provide a high quality service to more veterinary clinics and pet parents throughout the U.S. and Canada.

Pine Rest Pet Cemetery in West Seneca is an excellent location for expansion. Pine Rest currently provides service to less than twenty clients/clinics in the area while operating and maintaining the cemetery grounds. Within the typical three hour service area that many Gateway locations have, team members have identified 1000+ potential clients/clinics in the area that Gateway is seeking to provide service for.

Pine Rest currently operates two cremation units, one of which will be removed from service and replaced with two units of greater capability and efficiency as part of this effort. These new units, as well as new cold storage equipment, will be housed inside the projects 30' X 50' facility extension. With the additional operations space and cremation units that come with the completion of this project, Gateway will be prepared to provide pet memorialization services for many of the identified clients/clinics in West Seneca and surrounding areas.

I hope this information provides a greater understanding of Gateway's motivation for this expansion effort but if you would like additional information, I will be happy to provide it.

Ryan Lane
Facilities Project Manager
Gateway Services Inc.

