

WEST SENECA TOWN OFFICES
1250 Union Road
West Seneca, NY 14224

BID OPENING FOR
REAR LOADING REFUSE TRUCKS & PACKERS
July 11, 2012

Proofs of publication and posting of legal notice: "OF THE RECEIVING OF SEALED PROPOSALS FOR THE PURCHASE OF TWO (2) REAR LOADING REFUSE TRUCKS AND PACKERS" in the Town of West Seneca at the following place and on the following date.

Bids for the purchase of two (2) rear loading refuse trucks and packers were opened and read by Town Clerk Jacqueline A. Felsler in the presence of Deputy Highway Superintendent Alan Kerner and interested parties in the Town Clerk's Office on Wednesday, July 11, 2012 at 10:30 A.M.

Bids were received as follows:

BID

Buffalo Truck Center, Inc.
271 Dingens St.
Buffalo, NY 14206

See Attached
(Bid Bond Enclosed)

Fleet Maintenance, Inc.
67 Ransier Dr.
West Seneca, NY 14224

See Attached
(Bid Bond Enclosed)

Hunter Buffalo Peterbilt
2370 Walden Ave.
Buffalo, NY 14225

See Attached
(Bid Bond Enclosed)

Kenworth of Buffalo, NY. Inc.
100 Commerce Dr.
Buffalo, NY 14218

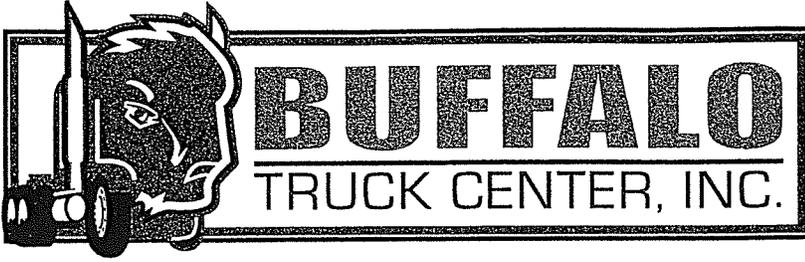
See Attached
(Bid Bond Enclosed)

Regional International of WNY, Inc.
2425 Walden Ave.
Buffalo, NY 14225

See Attached
(Bid Bond Enclosed)

The bids were turned over to the Highway Department.

JACQUELINE A. FELSER
TOWN CLERK



271 DINGENS STREET
BUFFALO, NY 14206
716.821.9911 (P)
716.821.9951 (F)

07/11/12

Town of West Seneca

39 South Ave

West Seneca NY 14224

Thank you for giving Buffalo Truck Center Inc. the opportunity to quote you on the purchase of two new 2013 VOLVO VHD64B cab and chassis with 25 Yard Loadmaster Excel XLS rear load packer bodies installed. The VOLVO VHD64B meets or exceeds the intent of these specifications. I have included copies of the VOLVO truck specifications and the 7 year/250,000 mile extended engine warranty for your review.

2013 VOLVO VHD64B

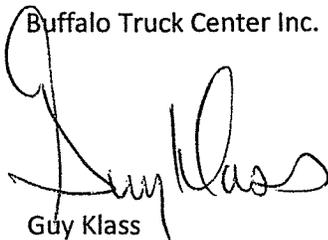
w/ Loadmaster \$355,172

Without Camera System \$353,572

If you have any questions I can be reached at 716-821-9911 x124

Thank you,

Buffalo Truck Center Inc.



Guy Klass

VOLVO



HINO

ISUZU

www.buffalotruckcenter.com

Bid Quotation To The Town Of West Seneca

Material bid is - 2013 Freightliner

Our Agency equipment is(include model): Freightliner 114SD with
New Way Cobra Magnum 25 yd Rear Load Packer

Our agency gross bid is: \$ 180,788.00 ea.

Town equipment traded is: _____

Our Agency trade in allowance is: \$ 0

Our agency net bid is : (2) units \$ 361,576.00

Be sure to complete the specification sheets.

Note: Only one net bid will be considered. Two bids with optional alternatives is not requested and could lead to disqualification of your bid.

Erasures of bid data not advisable. Corrections can be made by the bidder typing a new bid sheet.

Debrah Ann Lawrence

Bidder Signature

Vice President

Title

7/10/12

Date



Rick Groff

Certified Truck Sales Associate

Fleet Maintenance, Inc.

67 Ransier Drive • West Seneca, NY 14224

(716)675-9220 x117 • (800)347-4231

Cell: (716)597-7646

Fax: (716)675-5710 • rickg@fmibuffalo.com

Bid Quotation To The Town Of West Seneca

Material bid is - 2013 Freightliner

Our Agency equipment is(include model): Freightliner 114SD with Wayne Phoenix Rear Load Packer

Our agency gross bid is: \$ 173,362.00 ea.

Town equipment traded is: _____

Our Agency trade in allowance is: \$ _____

Our agency net bid is : (2) units \$ 346,724.00

Be sure to complete the specification sheets.

Note: Only one net bid will be considered. Two bids with optional alternatives is not requested and could lead to disqualification of your bid.

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Debrah Ann Gannon

Bidder Signature .

Vice President

Title

7/10/12

Date



Rick Groff
Certified Truck Sales Associate

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Bid Quotation To The Town Of West Seneca

Material bid is - 2013 Freightliner

Our Agency equipment is(include model): Freightliner 114SD with
Leach 2R-III 25 Cubic Yard High Compaction Rear

Our agency gross bid is: \$ 171,679.00 ea.

Town equipment traded is: _____

Our Agency trade in allowance is: \$ 0

Our agency net bid is : (2) units \$ 343,358.00

Be sure to complete the specification sheets.

Note: Only one net bid will be considered. Two bids with optional alternatives is not requested and could lead to disqualification of your bid.

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Deborah Ann Gaurer

Bidder Signature

Vice President

Title

2/10/12



Rick Groff

Certified Truck Sales Associate

Fleet Maintenance, Inc.

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Fax: (716)675-5710 • rickg@fmibuffalo.com

Bid Quotation To The Town Of West Seneca

Material bid is - 2013 Freightliner

Our Agency equipment is(include model): Freightliner 114SD with
Wayne Fury Rear Load Packer

Our agency gross bid is: \$ 1,066,184.00 ea.

Town equipment traded is: _____

Our Agency trade in allowance is: \$ _____

Our agency net bid is : (2) units \$ 333,368.00

Be sure to complete the specification sheets.

Note: Only one net bid will be considered. Two bids with optional alternatives is not requested and could lead to disqualification of your bid.

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Debrah Ann Givens

Bidder Signature

Vice President

Title

7/10/12

Date



Rick Groff

Certified Truck Sales Associate

Fleet Maintenance, Inc.

67 Ransier Drive • West Seneca, NY 14224
(716)675-9220 x117 • (800)347-4231

Cell: (716)597-7646

Fax: (716)675-5710 • rickg@fmibuffalo.com

Bid Quotation To The Town Of West Seneca

Material bid is - 2013 Freightliner

Our Agency equipment is(include model): Freightliner 1145D with
25yd Heil F5000-25 Rear Load Packer

Our agency gross bid is: \$180,885.00 ea.

Town equipment traded is: _____

Our Agency trade in allowance is: \$ _____

Our agency net bid is : (2) Units \$ 361,770.00

Be sure to complete the specification sheets.

Note: Only one net bid will be considered. Two bids with optional alternatives is not requested and could lead to disqualification of your bid.

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Deborah Ann Lawrence

Bidder Signature

Vice President

Title

July 10-2012



Rick Groff

Certified Truck Sales Associate

Fleet Maintenance, Inc.

67 Ransier Drive • West Seneca, NY 14224

(716)675-9220 x117 • (800)347-4231

Cell: (716)597-7646

Fax: (716)675-5710 • rickg@fmbuffalo.com

Bid Quotation To The Town Of West Seneca

Material bid is - 2013 Freightliner

Our Agency equipment is(include model): Freightliner 114SD with
E-Z Pack Goliath Rear Load Packer

Our agency gross bid is: \$ 173,897.00 ea.

Town equipment traded is: _____

Our Agency trade in allowance is: \$ 0

Our agency net bid is : (2) units \$ 347,784.00

Be sure to complete the specification sheets.

Note: Only one net bid will be considered. Two bids with optional alternatives is not requested and could lead to disqualification of your bid.

Erasures of bid data not advisable. Corrections can be made by the bidder typing a new bid sheet.

Deborah Ann Gaunon

Bidder Signature

Vice President

Title

July 10-2012

Date

Fleet Maintenance Inc.

67 Ransier Dr.

West Seneca NY 14224

Bid Quotation To The Town Of West Seneca

Material bid is - 2013 Freightliner

Our Agency equipment is(include model): Freightliner 114SD with
Loadmaster Excel XLS 25 yard Rear Load Packer

Our agency gross bid is: \$171,627.00 ea.

Town equipment traded is: _____

Our Agency trade in allowance is: \$ 0

Our agency net bid is : (2) units \$ 343,254.00

Be sure to complete the specification sheets.

Note: Only one net bid will be considered. Two bids with optional alternatives is not requested and could lead to disqualification of your bid.

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Debrah Yunker

Bidder Signature

Vice President

Title

7/10/12

Date

Fleet Maintenance Inc.
67 Ransier Dr.
West Seneca NY 14224

Bid Quotation To The Town Of West Seneca

Material bid is - _____

Our Agency equipment is(include model): 2013 PETERBILT 367

FURY 25yd

Our agency gross bid is: (1) 163,703 (1)
\$ 327,406 (2)

Town equipment traded is: _____

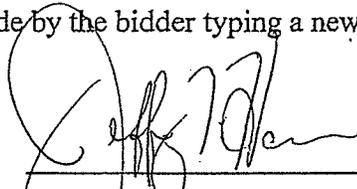
Our Agency trade in allowance is: \$ N/A.

Our agency net bid is : \$ 327,406

Be sure to complete the specification sheets.

Note: Only one net bid will be considered. Two bids with optional alternatives is not requested and could lead to disqualification of your bid.

Erasures of bid data not advisable. Corrections can be made by the bidder typing a new bid sheet.



Bidder Signature
Municipal Sales Rep

Title

July 10 2012

Date

Hunter Buffalo Peterbilt
2370 Walden Ave.
Buffalo NY 14225

Bid Quotation To The Town Of West Seneca

Material bid is - _____

Our Agency equipment is(include model): 2013 PETERBILT 367 CHASSIS

Cyncon - Heil F5000-25

Our agency gross bid is:

(1) \$ 177,904⁰⁰ X2

Town equipment traded is: _____

(2) \$ 355,808⁰⁰

Our Agency trade in allowance is:

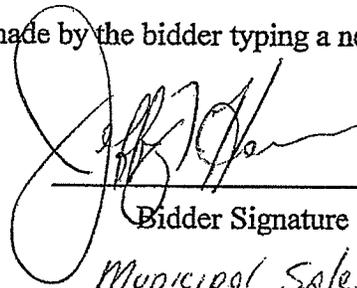
\$ N/A

Our agency net bid is : \$355,808

Be sure to complete the specification sheets.

Note: Only one net bid will be considered. Two bids with optional alternatives is not requested and could lead to disqualification of your bid.

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Bidder Signature

Municipal Sales Rep

Title

July 9 2012

Date

Hunter Buffalo Peterbilt
2370 Walden Ave.
Buffalo NY 14225

Bid Quotation To The Town Of West Seneca

Material bid is - _____

Our Agency equipment is(include model): 2013 PETERBILT 367

Phoenix III 25 yd REAR LOAD Packer

Our agency gross bid is: _____

(1) 170,381

\$ _____

(2) 340,762

Town equipment traded is: _____

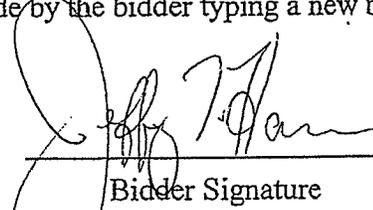
Our Agency trade in allowance is: \$ _____

Our agency net bid is : \$ 340,762

Be sure to complete the specification sheets.

Note: Only one net bid will be considered. Two bids with optional alternatives is not requested and could lead to disqualification of your bid.

Erasures of bid data not advisable. Corrections can be made by the bidder typing a new bid sheet.



Bidder Signature

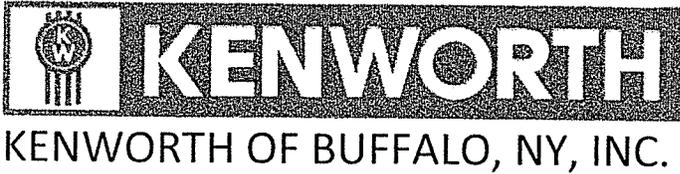
Municipal Sales Rep

Title

July 10 2012

Date

Hunter Buffalo Peterbilt
2370 Walden Ave.
Buffalo NY 14225



Town of West Seneca

2 Rear loading refuse trucks.

OPTION 1: 2013 Kenworth T470/Leach 2R-111 packer (with camera)	\$175,782.00 each \$351,564.00 total
OPTION 2: 2013 Kenworth T470/Leach 2R-111 packer (without camera)	\$174,750.00 each \$349,500.00 total
OPTION 3: 2013 Kenworth T470/E-Z Pack Goliath packer (with camera)	\$178,000.00 each \$356,000.00 total
OPTION 4: 2013 Kenworth T470/E-Z Pack Goliath packer (without camera)	\$176,700.00 each \$353,400.00 total
OPTION 5: 2013 Kenworth T470/ Fury packer (with camera)	\$170,787.00 each \$341,574.00 total
OPTION 6: 2013 Kenworth T470/Phoenix packer (with camera)	\$177,465.00 each \$354,930.00 total

Doug Hughes
Account Manager – Truck Sales
Cell: 716-983-6775
dhughes@kenworthofbuffalo.com

Buffalo
(716) 852-2800
Toll Free: 1-800-688-3380
Fax: (716) 822-1527

Rochester
(585) 698-2940
Toll Free: 1-800-550-5760
Fax: (585) 698-294

Syracuse
(315) 399-1400
Toll Free: 1-800-211-2580
Fax: (315) 399-1404

Albany
(518)213-3211
Toll Free: (800)688-3380
Fax (518)869-2453

“Providing The Services Our Customers Deserve – Delivering The Satisfaction They Expect”

Bid Quotation To The Town Of West Seneca

Material bid is - INTERNATIONAL 7000 6x4 SBA w/ HACKERS BODY

Our Agency equipment is(include model): REGIONAL INTERNATIONAL OF WNY

Our agency gross bid is: \$ 357,402

Town equipment traded is: N/A

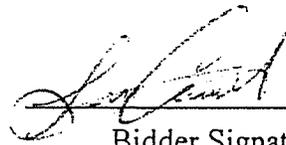
Our Agency trade in allowance is: \$ N/A

Our agency net bid is : \$178,701

Be sure to complete the specification sheets.

Note: Only one net bid will be considered. Two bids with optional alternatives is not requested and could lead to disqualification of your bid.

Erasures of bid data not advisable. Corrections can be made by the bidder typing a new bid sheet.


Bidder Signature

MUNICIPAL SALES REP.
Title

7/10/12
Date

*Regional International
of WNY Inc.
2425 Walden Ave.
Buffalo NY 14225*